
A Step By Step, 13-Point, Soul Winning Plan

- Developed by Evangelist David A. Wood

Getting on the Subject - ASK HIM:

1. "What is your church background?" - Now, give your salvation testimony.
2. "If you should die right now, are you sure that you would go to Heaven?"
3. "Could I take a minute and show you how you can know for sure?"

Now, TEACH HIM from the Bible:

4. ... that all have sinned (Romans 3:23).
5. ... that the penalty of sin is death and Hell (Romans 6:23).
6. ... that Jesus paid the penalty for his sin on the cross (Romans 5:8).
7. ... that if he will believe that and receive Christ, God will save him (Romans 10:13).

Now, HELP HIM to Receive Christ as Savior - Have Him:

8. Bow his head in prayer - you pray and ask God to help him to be willing to receive Christ.
9. Ask him to now pray aloud and receive Christ - lead him in a phrase-by-phrase sinners' prayer.
10. Ask him to take your hand if he meant business.
11. Now, you pray and thank the Lord that he has received Christ.

Now, HELP HIM Begin to Grow:

12. Give him assurance of salvation (Use Romans 10:13).
13. Lead him to tell others of his decision by making it public in the local church (Use Romans 10:11 and Matthew 10:32).

Remember!!

- 1.) **Be Friendly!**
- 2.) **Never Embarrass Anyone!**
- 3.) **Stay on the Track!**