



# A Step-By-Step

## *Soul Winning Plan*

### **GETTING ON THE SUBJECT - ASK HIM:**

1. "What is your church background?"  
Now, give your salvation testimony.
2. "If you should die right now, are you sure that you would go to Heaven?"
3. May I take a moment and show you how you can know for sure?"

### **NOW, TEACH HIM FROM THE BIBLE:**

4. That all have sinned (*Romans 3:23*)
5. The penalty of sin is death & Hell (*Romans 6:23*)
6. That Jesus paid the penalty (*Romans 5:8*)
7. That if he will believe that and receive Christ, God will save him (*Romans 10:13*)

### **NOW, HELP HIM TO RECEIVE CHRIST - HAVE HIM:**

8. Bow his head in prayer - you pray and ask God to help him be willing to receive Christ.
9. Pray aloud and receive Christ - you lead him in a phrase-by-phrase sinner's prayer.
10. Take your hand if he meant business.
11. Now, you pray, thankful for his decision.

### **NOW, HELP HIM BEGIN TO GROW:**

12. Give him assurance of salvation. (*Romans 10:13*)
13. Lead him to make it public in the local church. (*Romans 10:11 & Matthew 10:32*)

(For helps on using this plan effectively, see reverse side.)

This card has been  
**designed to help you**  
win your friends & family  
**to Christ. The following**  
will enable you to use  
**it more effectively:**

- ▶ Read it over several times, with the verses, until you are thoroughly familiar with it.
- ▶ Depend on the Holy Spirit's power as you present the plan.
- ▶ Spend some time being friendly before starting at Step #1.
- ▶ After starting the plan, don't get off the track on a side issue.
- ▶ Never put the person down - don't criticize his background or religious affiliation.
- ▶ Note that once his head is bowed at Step #8, it remains bowed until the end of Step #11.
- ▶ Once he is saved, make sure you spend the time necessary to help him grow, get into a Bible-preaching church, and learn how to win his friends to Christ.

*PLAN DEVELOPED BY EVANGELIST DAVID A. WOOD, D.D.  
FOR MORE INFORMATION ON SOUL WINNING HELPS, CONTACT:*

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**MINISTRIES**